2016 Revenue
As of December 31, 2016, SLA generated overall revenue in the amount of $2,830,743—which is less than budget by $311,738.

Overall Revenue

<table>
<thead>
<tr>
<th>Total Revenue</th>
<th>YTD Actual</th>
<th>YTD Budget</th>
<th>YTD Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$2,830,743</td>
<td>$3,142,481</td>
<td>-$311,738</td>
</tr>
</tbody>
</table>
2016 Expenses:
As of December 31, 2016, SLA incurred expenses of $3,133,456 which is less than budgeted by $83,094.
Other Expenses Include:

3% - Building Expense
5% - IT Backbone (Clear Vantage, Higher logic, Reg Online)
5% - Merchant Fees
9% - Other / Miscellaneous
19% - Employee compensation, payouts, and expense
59% - Management Fee
Overall Profitability
As of December 31, 2016, SLA incurred a deficit of $302,713, which is more than budget by $228,644.

*As a reminder, to ensure year-over-year financial reporting is consistent and accurate, the net gain on sale of the SLA Building was moved below the line and is not reflected in the information presented.*